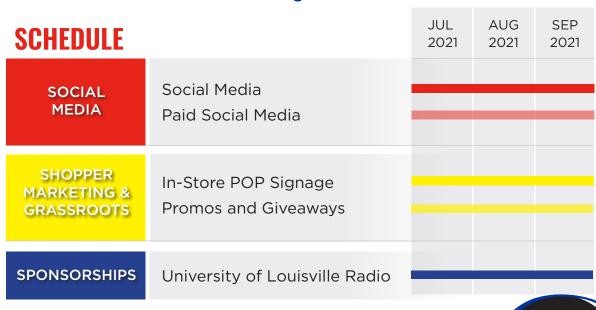


### **MARKETING PLAYBOOK | Q2 2022**

## THE "SMILE-MAKIN' PEOPLE"

Fischer's®, The "Smile-Makin' People", has been delighting kids and parents alike for years with its hot dogs, lunch meat, bacon and more. Using only USDA-select cuts and time-honored recipes, Fischer's® offers classic meat products that anyone can afford, which is why we say, "Moms see the value; kids see the fun!"



#### **SOCIAL MEDIA**

Always-on social media content engages "Moms" age 25-54 across market regions with downloadable coupons, product recipes, contests, giveaways and more.





### **MARKETING PLAYBOOK | Q2 2022**

## MAKE YOUR BUYERS SMILE

#### **CUSTOMIZED RETAILER MARKETING SUPPORT**

AVAILABLE FOR NATIONAL AND LARGE TO MID-SIZE REGIONAL CHAINS

We'll synergize our marketing with your buyer's marketing! For consideration, forward your buyer's current marketing program to Brooklyn Maple at **BMaple@KentuckyLegend.com** with the following information included:



- · Retailer Name
- Objective of program
  (EX: new item, gain trial, increase ACVs, account support)
- Products for the program
- · Annual sales in lbs. and dollars
- Timing
- Cost

NOTE: Expect at least 2 week lead-time for approval

**EXAMPLES INCLUDE:** 

Retailer Digital Programs
Retailer Special Publications
Retailer Special Circulars

\*volume sales higher than 500k lbs

# STANDARD RETAILER SHOPPER MARKETING SUPPORT

**AVAILABLE FOR ALL RETAILERS UPON REQUEST** 

 ${\bf Email\ Marketing Team@Kentucky Legend.com}$ 



#### **COUPON PROGRAMS**

Load-to-card, sales quarterly coupons, in-ad programs and routine circulars reward loyal customers with exclusive discounts.



#### P.O.P. MARKETING

Motivate sales at the point of purchase with flyers, case dividers, shelf-talkers, tear-pad coupons and more.